

Hi down there, just a quick HELLOv. We are all still in shock over Kris. Keep Brian and Whitney in prayer. Have you given up all your postions? Whats the restriction on short selling going to do to you? By for now, your friend, Steve

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**From:** Ballard, Gerald (OMWBE)  
**Sent:** Thursday, June 19, 2008 9:12 AM  
**To:** Shaw, Stephen A. (DOC)  
**Subject:** RE: Shared time

Good morning Mr. Shaw,  
Although standing on the pier, you may get the opportunity to board on the pull back. As you know yesterday the high was 5.68 and today's high was (so far) was 5.62 with normal volume. The pattern started today was different from the last two days, it did not drop at the opening then climb, it climbed then drop. So the pull back started and I watched my profits erode, I sold it for a 18% gain instead of 25%. Pay attention to the ten day moving average. The price may drop to it and spring from there. If so, pile in! If it does not spring up from the ten day, it may drop to the twenty day moving avg, when (or if) it spring from the twenty day pile in. So now it become important to watch it dally for the next several weeks for the buy point.

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**From:** Shaw, Stephen A. (DOC)  
**Sent:** Wednesday, June 18, 2008 7:50 AM  
**To:** Ballard, Gerald (OMWBE)  
**Subject:** RE: Shared time

Goodmorning down there, things are still going good for you. Looks like I'm left standing on the pier on this one! You told me. I'll call ya tonight. Steve

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**From:** Ballard, Gerald (OMWBE)  
**Sent:** Wednesday, January 16, 2008 10:44 AM  
**To:** Shaw, Stephen A. (DOC)  
**Subject:** RE: Shared time

Good morning Mr. Shaw,  
You are right they are taking a bad hitting. However, knowing that it's a traders market (not long term investing) I was able to buy a dip and a pop to the tune \$5300 today. Dip and pop means to buy when it dips and sell when it pops up. That works when the market is trying to find direction-which way it will go, up or down.

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**From:** Shaw, Stephen A. (DOC)  
**Sent:** Wednesday, January 16, 2008 10:39 AM  
**To:** Ballard, Gerald (OMWBE)  
**Subject:** RE: Shared time

Good morning down there, I got in touch with Judy Mains, Monroe headquarters, phone number, 1-877-539-0232, It may not hurt to call her. Thanks again. Stocks are sure taking a hit can you find anything good to invest in? call ya later and try to stay awake..

-----Original Message-----

**From:** Ballard, Gerald (OMWBE)  
**Sent:** Monday, January 14, 2008 8:51 AM  
**To:** Shaw, Stephen A. (DOC)  
**Subject:** RE: Shared time

Good morning Steve,  
The contact person here is Tammi Hazlitt, Administrative Assistant, 360-753-9691 (ext 1020). I am not sure where the paper work is at this point but I will ask and let you know.

**From:** Shaw, Stephen A. (DOC)  
**Sent:** Sunday, January 13, 2008 10:45 AM  
**To:** Ballard, Gerald (OMWBE)  
**Subject:** RE: Shared time

Thank you very much, My shared leave coordinator in Monroe will need a contact number from your people. Other wise it will just sit there, had that experience. I will call later

-----Original Message-----

**From:** Ballard, Gerald (OMWBE)  
**Sent:** Friday, January 11, 2008 9:47 AM  
**To:** Shaw, Stephen A. (DOC)  
**Subject:** Shared time

Good morning Steve,

I got my pay statement this morning. The remaining annual leave, after the 40 hrs I just took, is 103.33. whereas the balance cannot fall below 80 hrs so I can share 23.33 hrs. Sick falls below the minimum so I'm unable to share any. I have forwarded this to my manager for approval. Hopefully you will have it soon. Thanks, GB.

GB

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## Sally O>User

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**From:** Shaw, Stephen A. (DOC)  
**Sent:** Thursday, October 16, 2008 12:46 PM  
**To:** Ballard, Gerald (OMWBE)  
**Subject:** RE: FYI

Hey, I'm talking to a live person, real time.

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**From:** Ballard, Gerald (OMWBE)  
**Sent:** Thursday, October 16, 2008 12:43 PM  
**To:** Shaw, Stephen A. (DOC)  
**Subject:** RE: FYI

That is what I thought, but you said "no horns" that's what made me ask the question.

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**From:** Shaw, Stephen A. (DOC)  
**Sent:** Thursday, October 16, 2008 12:40 PM  
**To:** Ballard, Gerald (OMWBE)  
**Subject:** RE: FYI

Are you refering to a "cow season"? Or something else. It's bulls only, 3 point or better. Funny aren't I.

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**From:** Ballard, Gerald (OMWBE)  
**Sent:** Thursday, October 16, 2008 11:56 AM  
**To:** Shaw, Stephen A. (DOC)  
**Subject:** RE: FYI

So, are they able to get females this year?

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**From:** Shaw, Stephen A. (DOC)  
**Sent:** Thursday, October 16, 2008 10:44 AM  
**To:** Ballard, Gerald (OMWBE)  
**Subject:** RE: FYI

Rex got his and another guy I hunted with got one. So, I got meat, but no horns. Thanks for the list, Got to be better then what I got going , losing my shirt. Sweet about the 4 day work week. Not here yet. Hope to see ya soon, or talk to you, Steve

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**From:** Ballard, Gerald (OMWBE)  
**Sent:** Thursday, October 16, 2008 9:30 AM  
**To:** Shaw, Stephen A. (DOC)  
**Subject:** FYI

Good morning Mr. Shaw,  
I have been working on this watch list and thought I would share it with you. Starting next week we will work ten hours per day for four days per week. Did you get your elk yet?

All of the number below are as of Sunday Oct 13, 08. I am looking at long term holding six months to a year.

Symbal	closing	Value	Sale	Profit
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		Price		price	Margin
AIG	AIG	2.33	19.33	17	730%
FNM	FNM	1.08	6.73	5.65	523%
APWR	APWR	4.17	25.27	21.1	506%
WB	WB	5.15	15.48	10.33	201%
ABAT	ABAT	2.49	6.94	4.45	179%
ENER	ENER	36	99.44	63.44	176%
SLT	SLT	5.75	15.14	9.39	163%
Bank of Amer	BAC	20.87	51.2	30.33	145%
PSS	PSS	14.44	34.3	19.86	138%
VSEC	VSEC	25.35	55.43	30.08	119%
BOOM	BOOM	17.06	35.8	18.74	110%
LMIA	LMIA	14.01	29.32	15.31	109%
VRNT	VRNT	11.2	23.46	12.26	109%
TRLG	TRLG	16.9	35.28	18.38	109%
Chevron Corp	CVX	57.83	119.18	61.35	106%
STP	STP	21.9	45.03	23.13	106%
NVDA	NVDA	6.81	13.45	6.64	98%
Boeing Co	BA	41.8	81.73	39.93	96%
Exxon Mobil	XOM	62.36	121.86	59.5	95%
Alcoa Inc	AA	11.25	21.37	10.12	90%
MPWR	MPWR	13.19	24.08	10.89	83%
AMTD	AMTD	13.12	23.92	10.8	82%
Citigroup	C	14.11	25.6	11.49	81%
Caterpillar	CAT	43.13	78.15	35.02	81%
C	C	14.11	25.6	11.49	81%
A T & T Inc	T	22.42	40.3	17.88	80%
Int'l BusMach	IBM	87.75	156.7	68.95	79%
RIMM	RIMM	55.28	97.09	41.81	76%
Merck & Co	MRK	26.23	46.15	19.92	76%
Microsoft	MSFT	21.5	37.71	16.21	75%
United Tech	UTX	47.63	82.71	35.08	74%
JBT	JBT	10.15	17.28	7.13	70%
Pfizer Inc	PFE	15.14	25.68	10.54	70%
Hewlett-Packard	HPQ	37	62.41	25.41	69%
SNHY	SNHY	21.42	34.93	13.51	63%
OTEX	OTEX	25.51	41.46	15.95	63%
Intel	INTC	15.19	24	8.81	58%
SVR	SVR	16.05	25.29	9.24	58%
Disney (Walt)	DIS	23.04	36.28	13.24	57%
ETFC	ETFC	2.23	3.41	1.18	53%
DuPont	DD	33.4	50.77	17.37	52%
3 M Co	MMM	54.26	81.72	27.46	51%
HANS	HANS	24.82	36	11.18	45%
NTRS	NTRS	56.57	81.9	25.33	45%

LB	LB	12.2	17.31	5.11	42%
HCBK	HCBK	15.32	21.62	6.3	41%
LPHI	LPHI	28.97	38.44	9.47	33%

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GB

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## Sally O'User

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**From:** Ballard, Gerald (OMWBE)  
**Sent:** Thursday, June 11, 2009 6:55 AM  
**To:** 'Tom Dhamers'  
**Subject:** RE: Thurston First Bank

Thank you Tom,  
I am eager to over the info and will be getting back to Jim with questions. GB

**From:** Tom Dhamers [mailto:Tom.Dhamers@thurstonfirstbank.com]  
**Sent:** Friday, June 05, 2009 3:42 PM  
**To:** Ballard, Gerald (OMWBE)  
**Cc:** James Haley  
**Subject:** Thurston First Bank

Gerald,

I appreciate your inquiry into the availability of stock for purchase. It seems you grasped pretty quickly from our meeting that we are a good bunch. We are proud of what we are doing here and the direction we are headed. Should you decide to make an investment in us we will be delighted to have you along for the ride!

I am including in this e-mail a copy of our 4<sup>th</sup> Quarter 2008 newsletter. I will be sending you some additional information via mail. If you should have any questions regarding the bank or the information being sent to you, please feel free to give me or Jim Haley, our President /CEO, a call. I believe you got Jim's card at our meeting.

Also, please make any specific stock inquiries directly to Jim. He will be able to give you the shares available and at what price.

One final note, although we are primarily a business bank, we do accept personal accounts as well. Our CD rates are particularly attractive and we would love it if you would consider us if you are in the market for such services.

**Tom Dhamers**  
**Chief Financial Officer**  
**Thurston First Bank**  
204 Pear Street NE  
PO Box 7877  
Olympia, WA 98507-7877  
360-528-4106 Direct  
360-528-2154 Fax  
[tom.dhamers@thurstonfirstbank.com](mailto:tom.dhamers@thurstonfirstbank.com)

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Sally O'User

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**From:** Ballard, Gerald (OMWBE)  
**Sent:** Thursday, June 11, 2009 10:36 AM  
**To:** 'Tom.Dhamers@thurstonfirstbank.com'  
**Subject:** Mailed Information

Thank you Tom,  
I received the mailed information.

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**Sally O'User**

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**From:** Ballard, Gerald (OMWBE)  
**Sent:** Thursday, June 11, 2009 6:57 AM  
**To:** 'Tom Dhamers'  
**Subject:** RE: Thurston First Bank II

Thanks again Tom

**From:** Tom Dhamers [mailto:Tom.Dhamers@thurstonfirstbank.com]  
**Sent:** Friday, June 05, 2009 4:15 PM  
**To:** Ballard, Gerald (OMWBE)  
**Cc:** James Haley  
**Subject:** Thurston First Bank II

Gerald,

Sorry about the redundancy, but after I sent the first e-mail, Jim suggested I send the following letter along as well.

This letter is related to a capital campaign that the bank is currently conducting to provide additional capital to fuel future growth. The bank is "well-capitalized" and satisfies all regulatory measures. However, we are generating additional capital in order to capitalize on the opportunities that are being presented to us in the marketplace.

Participation in this capital campaign, per legal requirement, is limited to what are defined as "qualified investors", or essentially independently wealthy investors. If you feel you may be a qualified investor, please inquire with Jim and he can get you taken care of. Of course there are shares available on the open market as well so don't worry about the capital campaign limitations for stock purchase.

In any event, the letter gives a bit more of our story than comes across simply in the numbers.

Like I said, please let Jim or me know if you have any questions.

Thanks

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**Chief Financial Officer**  
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## Sally O>User

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**From:** Ballard, Gerald (OMWBE)  
**Sent:** Tuesday, November 10, 2009 9:11 AM  
**To:** 'King, C.Gin@boeing.com'; GalinaVRomanova@gmail.com  
**Subject:** Standard and Poor's

Hello every one,

I pulled up Standards & Poor's (S & P) on five of the companies and have attached a sample for Mathews International Corp which has a market cap of \$1.1Bil. All of the companies provide the information we need to compare but they only go back to 1999 and come forward. Take a look at the info and tell me how you think we should proceed. GB.



MATW.pdf

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